

YOUR TRUSTED MARINE FUEL SOLUTION PROVIDER

QUALITY | TRANSPARENCY | SUSTAINABILITY



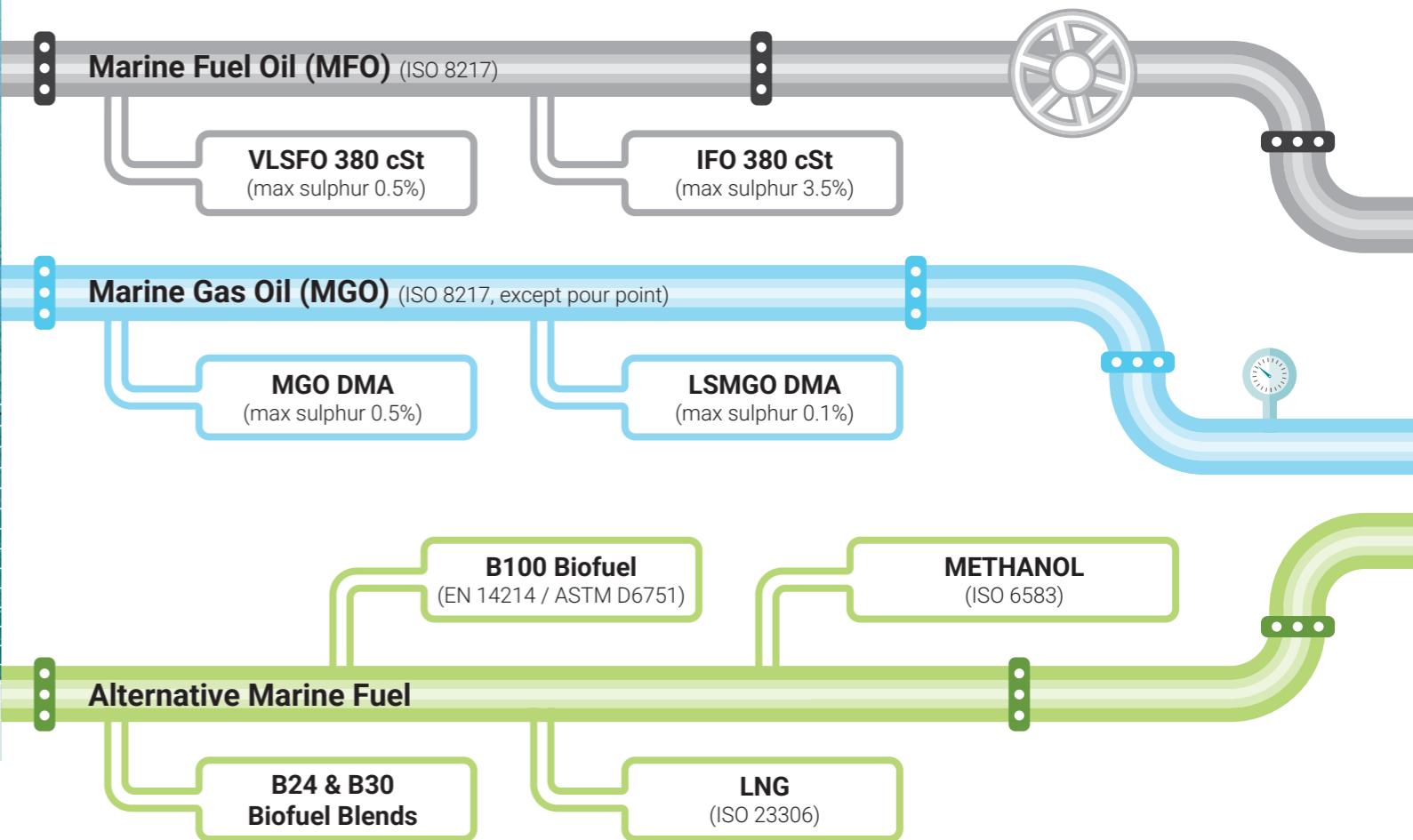
EQUATORIAL



MARINE FUEL SOLUTIONS

With bunkering as Equatorial's core service, we are committed to delivering service excellence throughout the entire process – from the moment we receive your enquiry to the completion of your bunker delivery.

In addition to the supply of conventional marine fuels, Equatorial's products and services extend to the development and provision of low- and zero-carbon marine fuels, digital bunkering solutions, carbon offsetting, and other sustainability projects, in support of the maritime industry's efforts to decarbonise and address climate change.



ABOUT EQUATORIAL

Equatorial Marine Fuel is a vertically integrated marine fuel supplier. Equatorial owns and operates a fleet of around 30 tankers and supplies an annual bunker volume of about 5 million tonnes. We retain full control over the entire bunker delivery process to ensure top-quality products and services for our valued customers. In both 2022 and 2023, Equatorial was ranked by the Maritime and Port Authority of Singapore (MPA) as the largest bunker supplier by volume in Singapore.



#1
largest bunker supplier in Singapore 2022 and 2023



~ 5 mil
tonnes of marine fuel supplied annually



30+
years of bunker trading and supply experience



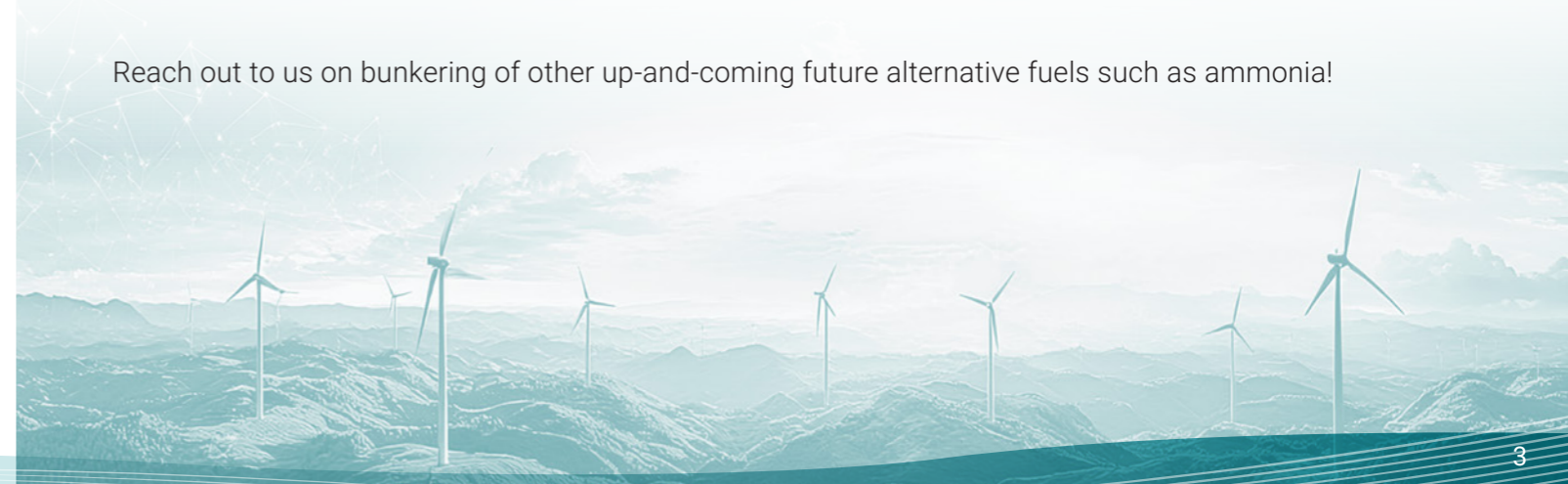
500+
sea and shore staff employed



~30
product and chemical tankers

Equatorial provides an end-to-end bunker solution in Singapore and handles every aspect of the delivery process while providing assurance on quality and standards. We own and operate our bunker vessels, including a new generation of IMO Type II Chemical & Oil Bunker Tankers capable of delivering and supplying methanol and biofuels up to B100 blends. Equatorial operates its own floating storage terminals and ocean-going tankers.

Reach out to us on bunkering of other up-and-coming future alternative fuels such as ammonia!



SUSTAINABLE MARINE ENERGY

Equatorial adopts a multi-fuel future strategy and has a dedicated sustainable energy business unit. The unit's primary function is to drive us towards maritime decarbonisation through the provision of research and development support for deeper understanding of the technical and commercial viability of alternative low- and zero-carbon marine fuels including LNG, biofuels, methanol, ammonia and hydrogen. Equatorial has obtained its International Sustainability & Carbon Certification (ISCC) and will take delivery of its methanol-ready bunkering vessels. We are also actively involved in the development of ammonia bunkering solutions.

MFO & MGO

- ✓ Bunkering & fuel standards well established (ISO 8217).
- 🔹 VLSFO 0.5%
- 🔹 HSFO 3.5%
- 🔹 MGO DMA 0.5%
- 🔹 LSMGO DMA 0.1%

BIOFUELS

- ✓ Bunkering & fuel standards well established.
- 🔹 Biofuels blends up to B100
- Blended ISO 8217
- FAME ASTM 6751 EN 14214
- ISCC International Sustainability & Carbon Certification
- ISCC Proof of Sustainability

Biofuels and Methanol Bunkering

Aided by the addition of four (4) new IMO Type II Oil and Bunker Tankers arriving in 2025.

LNG (... and towards bio-LNG)

- ✓ Bunkering & fuel standards well established.
- 🔹 Cryogenic
- 🔹 Vapour Return
- 🔹 N₂ Inerting
- 0.84 Energy equivalent to 1 unit of FO
- 1.89 Fuel tank volume equivalent to 1 unit of FO

METHANOL

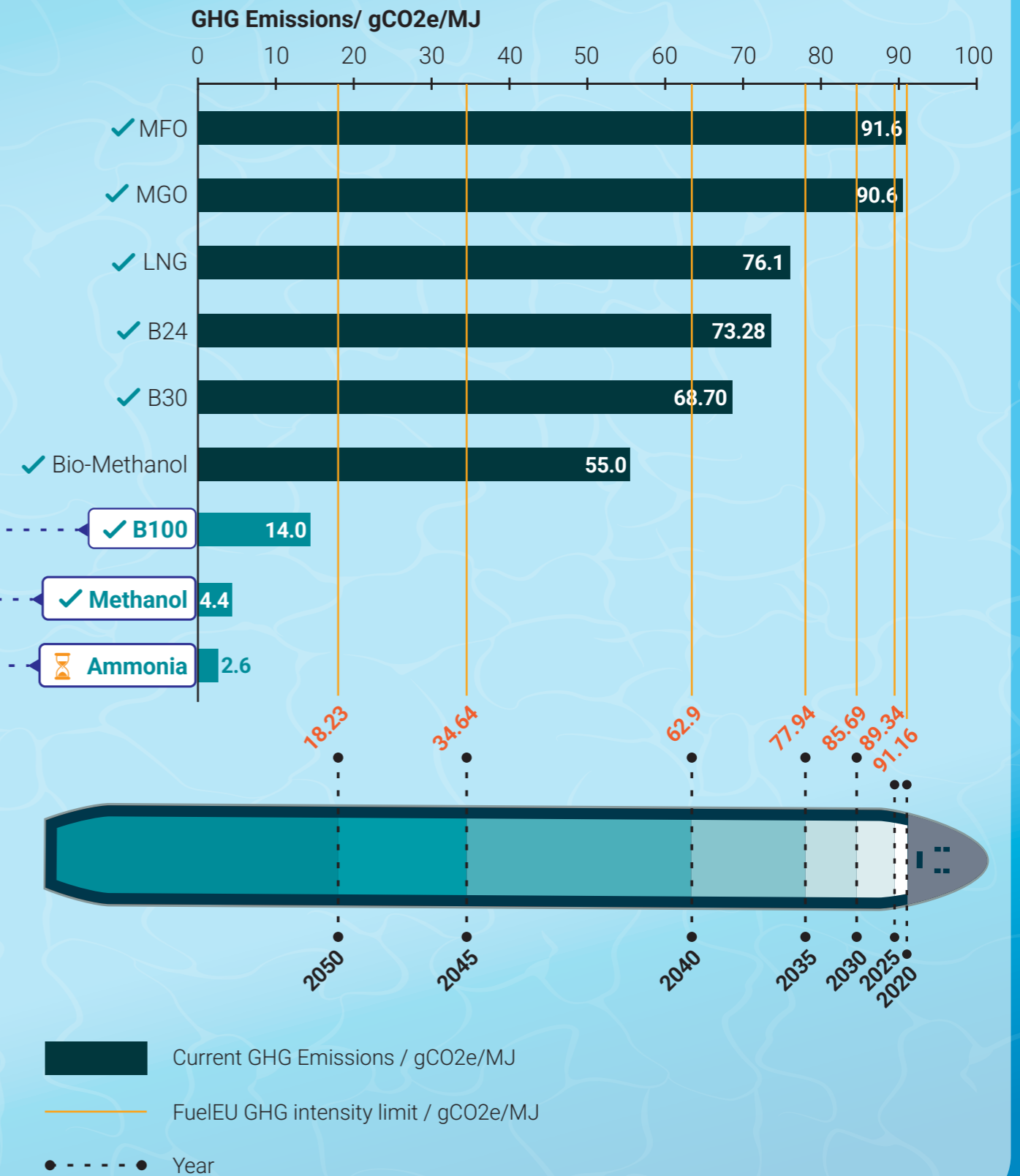
- ✓ Bunkering & fuel standards (ISO 6583).
- 2.02 Energy equivalent to 1 unit of FO
- 2.47 Fuel tank volume equivalent to 1 unit of FO

AMMONIA

Equatorial and Fortescue have been jointly shortlisted by MPA to participate in the next phase of developing an end-to-end low- or zero-carbon ammonia bunkering solution in Singapore.

- 2.16 Energy equivalent to 1 unit of FO
- 3.07 Fuel tank volume equivalent to 1 unit of FO

Alternative Fuels to meet FuelEU Maritime till 2050



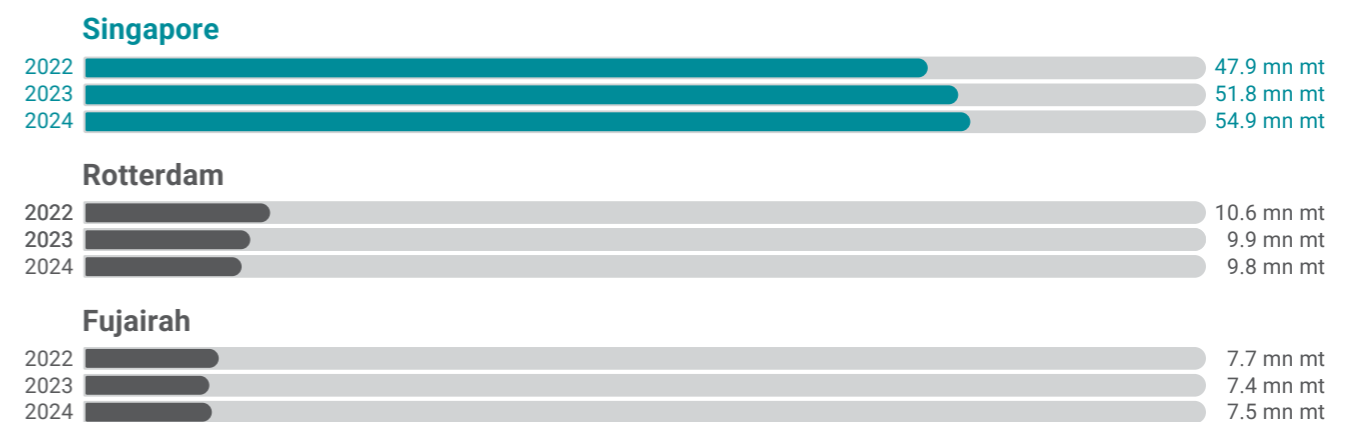
Equatorial's vision for a sustainable multi-fuel future is in tandem with the latest global developments such as **IMO MEPC updates, EU ETS and FuelEU Maritime** as illustrated above. This allows Equatorial to not only effectively support our customers, but also provides authentication on our contributions to the maritime industry's efforts to decarbonise and combat climate change.



WORLDWIDE NETWORK, WORLD CLASS EXPERIENCE

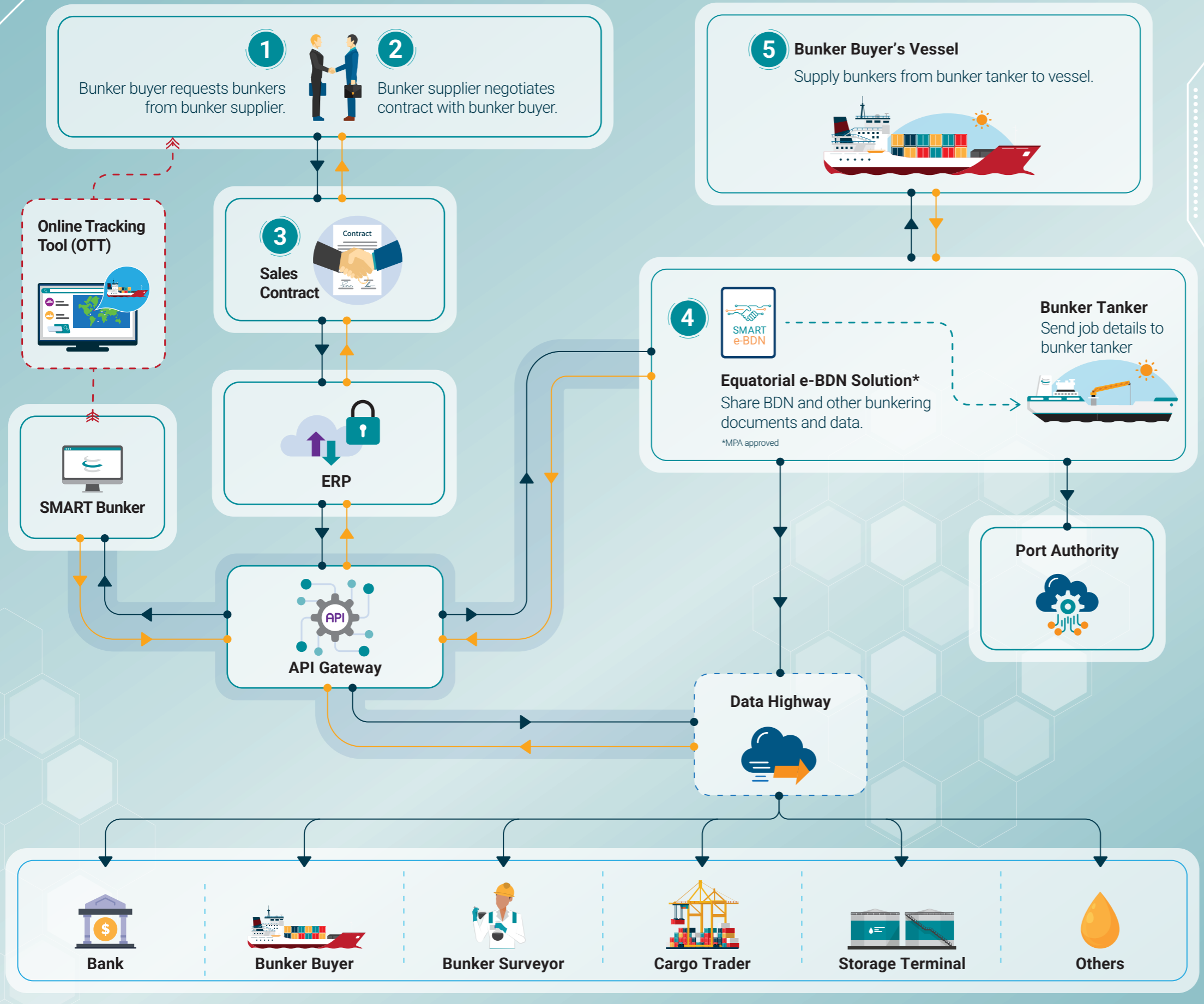
Equatorial services an extensive international customer base of over 800 unique shipowners, operators, charterers, and bunker traders and purchasers, bunkering all types of vessels. These include offshore platforms, container ships, bulk carriers, car carriers, tankers, international navy vessels, cruise ships, yachts, harbour craft, tugboats, rigs, FPSOs, fishing vessels, livestock vessels, etc., at all parts of Singapore including anchorage, shipyards and wharfs. Operating 24/7, 365 days a year, we carry out about 700 bunkering operations a month!

Top 3 Bunkering Ports in the World, by Volume



Note: mn mt represents million metric tonnes

DIGITAL BUNKERING ECOSYSTEM



e-BDN Form

We are expanding our tech capabilities to include our own modern Fleet Management Solution and an MPA-approved e-BDN solution in 2024, alongside deepening our integrations with existing ERP and SMART Bunker systems, as well as the SGTraDex platform, to further improve automation and efficiency. With increased digital capabilities, we are able to harness more data using BI tools to create real-time insights for faster, better strategic decision-making. As we observe market trends, we are also embarking on the development of new capabilities in IoT onboard vessels, carbon management solutions, and the transformation of our trading and credit risk workflows.



OUR VALUE PROPOSITION

Equatorial provides you with a safe, reliable and transparent supply chain, coupled with competitive pricing to cater to your every need. Whether you require flexible pricing options or tailored hedging solutions, we are there with you every step of the way.



Safety is of Paramount Importance

Equatorial places safety as its foremost priority. In accordance with our strict enforcement of safety and internal quality management controls, we adhere to the latest guidelines from key international and national organisations such as the International Maritime Organisation (IMO), International Standards Organisation (ISO), Oil Companies International Marine Forum (OCIMF), Maritime and Port Authority of Singapore (MPA) and Enterprise Singapore (ESG).



Reliability and Transparency

Internationally Recognised Standards

Equatorial is an accredited bunker supplier and bunker craft operator, certified under the Singapore Standards for Quality Management for Bunker Supply Chain (QMBS) SS 524 : 2021 and ISO 9001 : 2015.

Mandatory Mass Flow Metering (MFM) System

MFM bunkering ensures the highest standards of integrity, security and transparency for bunker quantity measurements. All our bunker deliveries are performed strictly in accordance with the SS 648 : 2019 Code of Practice for Bunker Mass Flow Meter Bunkering.

SMART Bunker & Online Tracking Tool (OTT)

With our SMART Bunker and Online Tracking Tool, our customers are able to gain access to real-time information relating to each bunker delivery. Equatorial's SMART Bunker has been approved by MPA for the issuance of electronic bunker delivery notes (e-BDN).



Competitive Pricing and Tailored Bunker Solutions

Economies of Scale

Our complete product portfolio and supply chains provide economies of scale to drive down the unit cost of bunker purchases and add value to operations and product optionality for our customers.

Multi-Marine Fuel Future

Equatorial is committed to a multi-fuel future. We have taken the first step toward providing low- and zero-carbon marine fuels through the provision of ISSC-certified B24 biofuel blends. With the arrival of our IMO Type II Chemical and Oil Bunker Tankers, Equatorial is already venturing into supplying B100 and methanol. Furthermore, Equatorial and Fortescue have been jointly shortlisted to participate in the development of ammonia bunkering in Singapore.

Let Us Be Your Anchor In The
Energy Transition



Get In Touch To Learn More

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